

Message Text

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ORIGIN NEA-10

INFO OCT-01 ISO-00 COME-00 L-03 EB-07 TRSE-00 SS-15 NSC-05

SP-02 CIAE-00 INR-07 NSAE-00 /050 R

DRAFTED BY NEA/ARP:FMDICKMAN:CEJ

APPROVED BY NEA:SSOBER

COMMERCE - MR. HEARN

L/NEA - MR. HUFFMAN

EB/CSB/OSB - MR. NESVIG (SUBS)

NEA/RA- MR. MONTGOMERY(SUBS)

EB/OCA/CM - MR. KLIEFORTH (INFO)

TREASURY - MS. R. CLEARY

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P 122045Z JAN 76

FM SECSTATE WASHDC

TO AMEMBASSY JIDDA PRIORITY

INFO AMCONSUL DHAHRAN PRIORITY

C O N F I D E N T I A L STATE 007027

E.O. 11652: GDS

TAGS: BEXP, SA

SUBJECT: BUILDING MATERIALS AND CONSTRUCTION EQUIPMENT
EXHIBITION

REFS: (A) JIDDA 8092 (B) STATE 299669 (C) JIDDA 8355

1. ARP DIRECTOR DICKMAN AND CAGNE REP HEARN CALLED ON
AMBASSADOR ALIREZA JANUARY 8 TO DISCUSS APPLICATION OF
ARAB BOYCOTT PROVISIONS TO BUILDING MATERIALS EXHIBIT IN
ORDER AVOID POTENTIAL PITFALLS.

2. AMBASSADOR INFORMED THAT WE REALIZED SAUDI BOYCOTT
REGULATIONS WOULD APPLY TO EXHIBIT. WHILE IT SO HAPPENS
THAT WE DO NOT ANTICIPATE THAT ANY PARTICIPANT FIRM WILL
BE ON BOYCOTT LIST, WE WOULD MAKE NO EFFORT TO DISSUADE ANY
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FIRM FROM PARTICIPATION. IN EVENT FIRM ON BOYCOTT LIST

DESIRES PARTICIPATE, COMMERCE WOULD INFORM FIRM OF PROBABILITY ITS GOODS WOULD BE REFUSED ENTRY ON ARRIVAL IN SAUDI ARABIA. WE WOULD RAISE MATTER WITH SAG AND DO ALL POSSIBLE TO ASSIST FIRM IN OBTAINING ENTRY FOR EXHIBIT.

3. ASSURANCES FROM SAG, HOWEVER, WERE ESSENTIAL REGARDING

DOCUMENTATION FOR EXHIBIT SHIPMENTS. SINCE THIS IS USG SPONSORED EXHIBIT IT WAS NECESSARY TO DEAL WITH ISSUE OF NEGATIVE CERTIFICATES OF ORIGIN OR MANUFACTURER OF EXHIBIT GOODS AND SAG CERTIFICATIONS THAT SHIP OR INSURANCE COMPANIES NOT ON BOYCOTT LIST. SINCE FREIGHT FORWARDERS UNDER CONTRACT WITH DEPT OF COMMERCE WOULD BE HANDLING EXHIBIT SHIPMENTS, SUCH CERTIFICATIONS BY US FREIGHT FORWARDERS WOULD HAVE EFFECT OF FACILITATING ENFORCEMENT OF BOYCOTT. WE HOPED THAT SAG WOULD UNDERSTAND THAT FORWARDER'S EXECUTION OF BOYCOTT CERTIFICATIONS WOULD CREATE UNACCEPTABLE LINKAGE BETWEEN USG AND BOYCOTT ENFORCEMENT.

4. AMBASSADOR ALIREZA SAID HE WOULD REPORT MEETING AND SUGGESTED THAT HIS GOVERNMENT CONSIDER WHETHER IT WOULD (A) ACCEPT A POSITIVE CERTIFICATE OF ORIGIN, I.E., A CERTIFICATE WHICH STATES THE PRODUCT IS MANUFACTURED IN US AND COUNTRY OF ORIGIN OF ANY COMPONENTS WHICH ARE NON-US IF APPLICABLE; (B) A CERTIFICATE INDICATING PORTS OF CALL OF VESSELS CARRYING EXHIBIT MATERIALS; AND (C) A CERTIFICATE IDENTIFYING THE INSURANCE COMPANIES WHICH WOULD BE HANDLING THE SHIPMENTS. RE LATTER, HE WILL SEEK LIST OF INSURANCE COMPANIES WHICH NORMALLY INSURE SHIPMENTS TO SAUDI ARABIA.

5. WE BELIEVE AMBASSADOR IS SEEKING TO BE HELPFUL AND WE WILL BE INTERESTED TO SEE IF HIS APPROACH BEARS RESULTS. EMBASSY MAY WISH IN NEXT WEEK OR SO TO INQUIRE AS TO STATUS OF AMBASSADOR ALIREZA'S SUGGESTIONS. KISSINGER

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